

BOATSHARE UK

PRIVATE OWNER GUIDE

Sell part of your boat, retain a share and keep boating

A practical guide for private boat owners considering the sale of one or more ownership shares directly through BoatShare UK.

Clear fees. Protected introductions. Proper written completion.

Simple, success-based pricing

The fees are agreed before the boat is published. There is no BoatShare success fee on the percentage of the boat you retain.

LISTING & ONBOARDING

£295

Paid before publication and credited against the first BoatShare success fee.

SUCCESS FEE

3%

Calculated on each share price that actually completes through BoatShare UK.

MINIMUM PER SHARE

£995

The minimum BoatShare success fee for each completed share sale.

Example: if shares with a combined value of £200,000 are sold, the 3% BoatShare success fee is £6,000. The £295 onboarding payment is credited, not added again.

What the service includes

Structure the opportunity

Record the share offered, share price, retained ownership and the known cost arrangements.

Prepare the listing

Present supported boat details, photographs and available documents in a consistent format.

Register enquiries

Give each BoatShare introduction a dated Lead ID and keep the conversation attached to the boat.

Support progression

Coordinate the information route towards viewing, checks, written terms and completion.

How a private share sale works

1

Tell us about the boat

Provide the make, model, year, location, photographs and your reason for considering a share sale.

2

Confirm authority and restrictions

Provide ownership information and disclose any existing agent, finance, marina or other restriction.

3

Choose the proposed shares

Decide the percentage offered, the amount retained and the proposed price for each share.

4

Approve the listing

Nothing is published until you approve the factual details, images, pricing and proposed structure.

5

Meet registered buyers

BoatShare enquiries are qualified and introduced through the recorded process.

6

Complete properly

Appropriate checks and written ownership documents are completed before funds or ownership are released.

Fee and introduction protection

- The success fee applies to a registered BoatShare buyer who purchases during the agreed 12-month protection period.
- The protection also covers a purchase through a connected person or company and a purchase of the whole boat where defined in the seller agreement.
- The BoatShare fee should be paid from completion proceeds by the appointed solicitor, stakeholder or approved payment route.
- Any future ongoing management service and price will be stated separately before you choose to use it.

BoatShare UK does not value the boat, guarantee a sale or provide legal, tax, insurance, financial or marine-survey advice. Final ownership, usage, cost-sharing, decision and exit arrangements must be recorded in suitable written documents.